

Event:

ENERGY in BUILDINGS – Northern Hellas 2025


Date:

Saturday February 22, 2025

Place:

Thessaloniki, Macedonia - Hellas



#	Stelios C. Bikos Chemical Engineer, PhD	
Title:	Consultant to Management AT&C Agencies Ltd, Athens, Greece	
email:	stelios.bikos@at-c.gr	•
Presentation title:	Extreme Low Charge Refrigeration Systems with Ammonia R-717	
Short CV GREEK:		
<p>Ο Στέλιος Μπίκος είναι Σύμβουλος Διοίκησης της AT&C Agencies Ltd, που αντιπροσωπεύει και διανέμει βιομηχανικό εξοπλισμό. Μέχρι πρόσφατα διηύθυνε την εταιρεία ΕΝΕΡΓΕΙΑΚΟ ΚΕΝΤΡΟ ΙΚΑΝΟΤΗΤΩΝ ΙΚΕ (www.hecc.gr). Προηγουμένως, εργάστηκε σε ποικίλους εμπορικούς ρόλους στην εταιρεία φυσικού αερίου ΔΕΠΑ ΕΜΠΟΡΙΑΣ ΑΕ από το 2003, μετά από τεχνική καριέρα στη χημική βιομηχανία της Βρετανίας (1994-2001). Είναι κάτοχος Διπλώματος Χημικού Μηχανικού από το ΕΜΠ (1988) και Διδακτορικού στη Χημική Μηχανική από το Πανεπιστήμιο του Ληντς στο Ηνωμένο Βασίλειο (1991). Συντονίζει το Ελληνικό Εθνικό Τεχνολογικό Βάθρο για την Αειφόρο Χημεία (www.suschem-gr.org).</p>		
Short CV EN:		
<p>Stelios Bikos is a Consultant to Management of AT&C Agencies Ltd, an agent and distributor of industrial equipment. Until recently he managed the Energy Competence Centre P.C. (www.hecc.gr). Earlier, he held several commercial roles in the natural gas company DEPA COMMERCIAL SA since 2003, following a technical career in the British chemical industry (1994-2001). He holds an Integrated MEng degree in Chemical Engineering from NTUA (1988) and a PhD in Chemical Engineering from the University of Leeds, UK (1991). He coordinates the Greek Technology Platform for Sustainable Chemistry (www.suschem-gr.org).</p>		

Event:

ENERGY in BUILDINGS – Northern Hellas 2025

Date:

Saturday February 22, 2025

Place:

Thessaloniki, Macedonia - Hellas



CV:

LinkedIn: <https://www.linkedin.com/in/stelios-bikos>

C-level executive, with proven ability to catalyse commercial and technological innovation, to interpret market developments into company strategy policies and procedures, to penetrate new markets, to build business networks. Extensive experience in top UK and Greek firms, with EU & Commonwealth involvement. Has excelled in large corporations, research organisations and SMEs including startups, in established and developing markets. Deep believer in unlocking people's best self. Motivated by exceptional challenges.

Professional Experience

- 18 years in the Greek natural gas supply incumbent, with ascending commercial roles culminating in responsibility for defending and expanding a B2B sales portfolio of EUR 1Bn, 100+ clients in Greece and Southeastern Europe, managing a 15-strong team.
- 2 years general management in a EUR 1,4M innovative Energy technology-transfer startup, with 13 prominent Greek research and market shareholders and a 2-yr horizon to enter the market.
- 7 years on the Board of Directors of a chemical engineering consulting and training organisation, and 1 year on the Board of Directors of a leading Greek B2C gas and power supplier.
- 8 years in Board and Management roles within the European Technology Platform for Sustainable Chemistry, a Brussels-based advocacy body
- 1 year Operations Management in a Greek quality systems SME, leading a 7-strong team.
- 3 years Head of the Energy & Utilities Practice in a UK-based Process Consultant, GBP200K sales in the UK, Belgium, Malaysia, India.
- 3 years in process design, development, commissioning in an international UK-based vertically integrated chemicals major.
- 6 years postdoctoral funded research in chemical process design and later bio- & circular economy.

Major Achievements

- Spearheaded expansion into the Bulgarian gas market, leading to sales of EUR160M.
- Reversed post market-liberalisation decline of the Greek gas incumbent within a year, through empathetic negotiation culture and contract management innovations.
- Key negotiator and arbitration witness in achieving USD360M procured gas contract savings

Education

- PhD, Chemical Engineering Department, The University of Leeds, UK
- Integrated Masters, Chemical Engineering School, National Technical University, Athens, GR
- Bilingual in Greek and English, elementary in German, basic in French.