


Event:
Date:
Place:

Technical Seminar
Tuesday 18 December 2018
Wyndham Grand Athens Hotel



#	Elias Petsanas Mechanical Engineer / Sales Manager	
Title:	Sales Manager at DELTA HEATING AIRCONDITIONING LTD, Athens, Greece	
email:	elias.petsanas@deltatechniki.gr	
Presentation title:	Eco-Design Requirements for Air Handling Units ErP 2018 acc. 1253/2014	
How the European regulation affects the Air Handling Units (AHU) design by guiding manufacturers to more energy efficient products. The customer must also be familiar with these parameters in order to feel certain about the unit's quality and performance.		
Short CV:		
Elias Petsanas studied Mechanical engineering at the Polytechnic School of University of Patra and now he is Sales Manager at Delta heating air conditioning Ltd, a company of Group Delta Techniki SA. He has more than 30 years experience in the section of air-conditioning in combination with renewable energy and geothermal applications.		

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CV:

EDUCATION AND QUALIFICATIONS

Name and address of school, college or university	Dates attended	Subjects/courses taken and qualifications obtained
Polytechnic School - University of Patra Mechanical Engineer	1981-1986	Diploma of Mechanical Engineer Worked as laboratory assistant during 1985-1986

EMPLOYMENT HISTORY

Name of employer and address or location	Dates employed	Position held (job title) and List of duties or responsibilities
FYROGENIS S.A. Air-conditioning and heating system manufacturer. 20 km. National road Athens-Lamia Ekali	1988	Sales Engineer for Central Air Conditioning Systems
DELTA TECHNIKI S.A. Air-conditioning and renewable energy sources supplying company 51 Poseidonos Avenue, Moschato, Athens	2004	Sales Manager for Air Conditioning and Geothermal Applications

OTHER SKILLS AND ADDITIONAL INFORMATION

FCE (First Certificate in English) holder
Attended courses about sales, marketing and management (1988-2002).
Visited for 2 months and had seminars and courses for management and sales policies in Orlando, Florida USA (1993).
Preparation and presentation of projects about air conditioning systems and renewable energy sources.